



Stillwell Motor Group CORPORATE SERVICES



consulting
sales
finance
service
support

THE STILLWELL MOTOR GROUP STORY

Stillwell The Stillwell Motor Group was a family business from the start. Bib Stillwell founded his business in 1949. The dealerships were quickly recognised for excellence in sales and service.

A successful racing driver career saw Bib's racing success being mirrored by his own businesses expansion and over the coming years.

Today the Stillwell Family employ over 450 people in 10 dealerships throughout Melbourne.

SMG Corporate Services

At SMG Corporate Services, we provide tailor made solutions for Novated Leasing, Fleet Management and Leasing.

We'll analyse your needs and identify opportunities to save money, minimise risk, and streamline time-consuming fleet administration.

Servicing luxury, large and medium fleets, passenger or heavy commercial vehicles, SMG Corporate Services can customise a solution for any fleet need.

Our Members receive the following benefits:

- Exclusive monthly offers
- Complimentary Service Demonstrator[^]
- Corporate Dealer Delivery
- Accessory and Parts Discounts
- Preferential Financial Packages

Stillwell Motor Group Corporate Services

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automotive
consulting



Corporate solutions that work for your business and your people.



Continuing a 60-year tradition of customer service excellence the Stillwell Motor Group prides itself as one of the premier vehicle retailers in Australia. The Corporate Services division has been created to offer our current and prospective clients a clear point of difference to help them fulfill their vehicle requirements. Our point of difference is the leveraging of our internal purchasing power to create unique and flexible solutions for your business.

BRAND PORTFOLIO

- BMW
- MINI
- JAGUAR
- VOLVO
- FORD
- NISSAN
- RENAULT
- KIA

flexible solutions for your business needs

FLEET MANAGEMENT

With many years experience assisting clients to optimise their fleet management solutions, the consultants at SMG Financial Services can help to free you from the day to day administrative burden, and ensure that your company vehicle fleet runs flawlessly.

Whether you require full fleet management or a customised fleet related outsourcing solution, SMG Financial Services can take care of it leaving you free to get on with what you do best - running your business.

FINANCIAL SERVICES

A complete service finance consultancy, SMG Financial Services can advise clients on the most effective financing solution to suit their individual requirements.

Finding the best finance offer can be time-consuming, cumbersome and often frustrating. With access to over twenty different banks, finance companies and equipment finance specialists, SMG Financial Services can provide the best solution for each client.

Our Finance products include Businesses, Equipment, Vendor Finance Programs, Property as well as funding for Debtors, Computer & Software, Insurance Premiums, Fleet Leasing Services and Commercial & Domestic Insurance.

WHAT IS THE CORPORATE PROGRAM?

Historically, it has always been companies or large corporate organisations that have been able to enjoy significant discounts on vehicle purchases, primarily because of their purchasing power. The SMG Corporate Program was devised to enable individual employees of those companies enrolled to gain access to a privileged pricing structure across our eight-brand portfolio.

EMPLOYEE AND FAMILY BENEFITS

The benefits of the Corporate Program are not just limited to vehicle pricing but are also extended to include discounted servicing, accessories, parts and merchandise at any of our dealerships. Additionally, direct family members are also entitled this range of benefits – these include parents, children and siblings.

EFFORTLESS

We have designed our Corporate Program to be effortless. For more information contact Stephen Morrell or Erwin Riquelme on **03 9550 5300**.



WE'VE WORKED WITH A DIVERSE CUSTOMER BASE.
HOW CAN WE HELP YOU?

To find out how call Stephen Morrell or Erwin Riquelme on 03 9550 5300

